

For our Legal Clients we have developed the [Legal Suite](#) - a set of foundation courses which reflect the language and context of today's lawyers and are designed to help them build their business practice, manage and supervise their teams, connect and retain profitable clients and move into leadership positions.

The modules can be delivered as one-off courses or combined into a programme. Whatever your needs, we tailor to the language and culture of your firm and work with your internal experts in BD, Finance and HR to ensure absolute relevance. Our Legal Suite Courses include:

Business Development	Client Management	People Management	Personal Management
Networking	Client relationship success	Supervisory skills	Pressure management
Presentation skills	Running client reviews	Team management	Assertiveness
The psychology of selling	The psychology of fee negotiation	Leadership in the law	Impact and influence
Winning new business with SENSE Selling©	Negotiation skills	Conflict management	Communication skills
Pitching to win		Managing a different generation	

We also have a list of courses for business services including:

- Working with lawyers
- Internal consulting skills
- Secretarial programmes

One last word on training – we always keep to our own core values when both designing and delivering training. Every course should:

- Have a **commercial** impact
- **Inspire** delegates to move out of their comfort zone into achieving their objectives
- Give **pragmatic** advice and supported by delivering a toolkit for moving forward

Contact us through the [contact page](#) on our website or call us on +44 (0) 207 372 4997